RAJASTHAN FINANCIAL CORPORATION
(FR-ARRC)

Ref: RFC/HO/FR-ARRC/Gen./49
Dated: 29.5.2006

CIRCULAR
(ARRC 139)

Reg: On the Spot Sale Drive 2006-07

The Corporation introduced 'on the spot sale drive scheme 2005-06' in last financial year effective from Nov., 2005 to April, 2006 to dispose off old units under possession of the Corporation. The performance of disposal of unit has been satisfactory. It is therefore decided to introduce "on the spot sale drive 2006-07". The salient features of scheme are as under:

1. The objective of this "On the Spot Sale Drive 2006-07" is to:
   a) reduce maximum number of units, which are under possession of the Corporation for a long time but it has not been possible to sell them out through genera auctions / counter sale scheme.
   b) reduce NPAs; and
   c) Avoid over-head expenditure to the maximum possible extent being incurred on watch and ward and on advertisement, etc.

2. Eligibility:

The cases fulfilling following criteria are eligible under the scheme:

1. Cases where 15 or more auctions have been attempted.
2. Units are under possession prior to 1st April, 2003.
3. Units having MRV below Rs. 25.00 lac.

Note: The joint finance cases, units located in fast moving industrial area and court stayed cases shall not be eligible under the proposed scheme.

3 Period of Drive:

The scheme shall be operative from June, 2006 to Aug., 2006
4 Authority to finalize the sale.

The RO level sale cum negotiation committee is authorised to finalise the sale in such loan cases where bid/offers up to a minimum 50% of MRV of assets is received irrespective of amount disbursed and any bid received in the past. Cases where offer/bid is received below 50% of MRV may invariably be referred to HO along with justification and recommendations in the enclosed format to take a decision by HO level Sale Committee. DGM(R) concerned shall also be invited in the meeting.

5 Incentive:

The purchaser of the unit under this scheme shall be given incentive in interest of 0.5% than the prevailing rate of interest in case of deferred sale.

6 Other terms & conditions

The other terms & conditions of sale i.e. depositing of earnest money, initial deposit, approval of sale, sale of part assets etc. shall remain the same as applicable in general sale scheme/ guidelines.

All concerned are advised to make a note of above and make earnest efforts to achieve best results.

(Karni Singh Rathore)
Chairman & Managing Director

Copy to:-
1. All ROs/ BOs/SOs.
2. DGM(A&I), Western Zone, Ajmer
3. Standard Circulation at HO.
### Proposal for Sale of Unit Under "On the Spot Sale Drive 2006-07" to be Sent to HO for Decision

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<tr>
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<th>Name of unit</th>
<th>Product</th>
<th>Date of possession</th>
<th>Date of auction held</th>
<th>No. of auctions held</th>
<th>Date of present auction</th>
<th>Assets available for sale: Land</th>
<th>Building</th>
<th>P&amp;M</th>
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<td>MRV of assets: Land</td>
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<td>Highest bid received in past</td>
<td>Date Amount</td>
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<td>Details of dues of State Govt.</td>
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<td>Recommendation of DGM(R)</td>
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Encl: - Copy of Auction Proceeding.
- Copy of letter sent to Original Borrower about participating in auction.